EDUCATIONAL CONSULTING/COACHING AGREEMENT – Dana Cope, M.Ed.

My Philosophy as an Educational Consultant

Welcome to the Summit Center. The world is made up of diverse learners. We all have strengths and striving areas. When most of the school day is comprised of working in our areas of challenge or repeating concepts that we have already learned, students can become locked and unable to move forward academically or social-emotionally. I believe that when we focus on anything, we can make it better. My primary role is to assist clients, families, or educational development teams in finding strength-based strategies to unlock learning and helping youth move forward- becoming autonomous learners that can effectively and positively navigate their educational journey so that they can realize their full potential.

Agreement for Educational Consulting

The services to be provided by Dana Cope are consulting, coaching, advocacy or tele-coaching as each situation requires and as designed collaboratively with the client/s. Dana Cope's fees are $125.00 per hour for consulting/coaching sessions – in person or by phone as well as report writing; review of documents; phone calls and emails exchanged with teachers, counselors, and other ancillary support providers; as well as collaboration with such providers. If I am asked to attend meetings outside of my offices on your behalf, you agree to pay for all of the traveling to the location of such meetings. Fees for consulting/coaching work as described herein must be paid in full at the time of billing. A minimum of 24 hours notice is required to change or cancel an appointment.

Educational Consulting/Coaching & Psychotherapy

There are some similarities between consulting/coaching and psychotherapy. However, they are very different activities, and it is important that all parties understand the differences between them. Psychotherapy is a health care service and is usually reimbursed through insurance providers. This is not so for consulting/coaching/advocacy. Both consulting/coaching and psychotherapy utilize knowledge of human behavior, motivation and behavioral change, and interactive counseling techniques. The major differences are in the goals, focus, and level of professional responsibility.

The focus of consulting/coaching is development and implementation of strategies to reach client-identified goals of enhanced performance and personal satisfaction. Consulting/coaching may address educational performance or satisfaction, social-emotional challenges, curriculum modification or extension, client advocacy, classroom observation, professional development, parenting or life balance. Consulting/coaching utilizes personal strategic planning, values clarification, brainstorming, motivational counseling, and other counseling techniques.

The relationship between the consultant/coach/advocate and client is specifically designed to avoid the power differentials that occur in many psychotherapy relationships. The client sets the agenda and the success of the enterprise depends on the client’s willingness to take risks and try new approaches. The relationship is designed to be supportive as well as direct and challenging. You can count on your consultant/coach to be honest and straightforward, asking powerful questions and suggesting different strategies to assist you in moving forward. You are responsible for evaluating progress and when consulting/coaching is not working as you wish, you should inform me so that we can take steps to correct the problem.
If either of us recognizes that a problem or situation would benefit from psychotherapeutic intervention, I will provide references and refer you to appropriate resources. It is also important to understand that consulting/coaching is a professional relationship. While it may often feel like a close personal relationship, it is not one that can extend beyond professional boundaries both during and after our work together. Considerable experience shows that when boundaries blur, the benefits gained from the consulting/coaching relationship are endangered.

**Confidentiality**

I am ethically and legally bound to protect the confidentiality of our communications. I will only release information about our work to others with your written permission or in response to a court order. There are some situations in which I am legally obligated to breach confidentiality in order to protect you or others from harm. If I am aware that a child or elderly or disabled person is being abused, I must make a report to the appropriate state agency. If a client is in imminent risk to him/herself or makes threats of imminent violence against another, I am required to take protective actions. These situations are quite rare in coaching practices. If such a situation occurs in our relationship, I will make every effort to discuss it with you before taking any action.

Please note: It is impossible to protect the confidentiality of information that is transmitted electronically. This is particularly true of email and information that is stored on computers that are connected to the internet, which do not utilize encryption and other forms of security precautions.

**Agreement**

By signing this document, you are acknowledging that an initial consultation has been conducted to determine if this consulting/coaching arrangement is best to meet your needs at this time. You agree to the terms of this document, and future sessions will take place under the specifications and agreements herein.

Client Signature _____________________________________________ Date _________________

Client Name Printed ____________________________________________________________

Provider Signature _____________________________________________ Date _________________

Provider Name Printed __________________________________________________________